



10th Annual  
*fall*  
**BUSINESS SHOWCASE**  
GREATER TEHACHAPI CHAMBER OF COMMERCE

The Greater Tehachapi Chamber of Commerce is please to present the 10<sup>th</sup> Annual Fall Business Showcase "**Treasures of Tehachapi**" along with a Food Drive benefiting the Salvation Army on Wednesday, September 25, 2019 from 4:00 p.m. to 7:00 p.m. at Aspen Builders Activity Center, 410 West D Street in Tehachapi.

This one-day Showcase provides local businesses and owners a unique opportunity to do both business-to-business networking and a chance to display their goods and services to the general public.

Attendees will receive a map upon arrival and go on a "**Treasure Hunt**" visiting exhibitor booths and having their map stamped. Once the map has been stamped by all exhibitors, attendees can turn it in to be entered into a drawing for a great prize valued at \$200.

Participation is open to anyone and Chamber membership is not required, though membership means discounted fees for Showcase participation. To promote their distinctive menus, several area restaurants will provide samples of their fare for those in attendance. In addition, free Wi-Fi will be provided for all exhibitors.

We ask that all exhibitor booths be decorated with the "**Pirate**" theme. Prizes will be awarded for 1st & 2nd Place.

Admission the day to the event is free but we will be asking all attendees to bring a non-perishable food item for the Salvation Army Food Bank. We expect 300-400 people to attend. The first 200 attendees will receive a free reusable cotton tote bag.

The Fall Business Showcase is an inexpensive way to promote business to potential clients. We hope our members and the business community at large will take advantage of this cost-effective means to reach customers.

Please contact the Greater Tehachapi Chamber of Commerce if you have questions at 661-822-4180 or [chamber@tehadchapi.com](mailto:chamber@tehadchapi.com)

Exhibitor space is limited and we expect to be sold out again this year, so please register early. Registration deadline is Wednesday, August 28, 2019.



10th Annual

# fall **BUSINESS SHOWCASE**

GREATER TEHACHAPI CHAMBER OF COMMERCE

**WEDNESDAY, SEPTEMBER 25, 2019**  
**4 P.M. - 7 P.M.**  
**ASPEN BUILDERS ACTIVITY CENTER**  
**410 West D St**

## STANDARD NETWORKING PACKAGE

CHAMBER MEMBERS \$125 | NON-MEMBERS \$250

### Business Showcase Presence

- One 6' deep x 8' wide exhibit space (includes 6' table, black linen, 2 chairs)
- Business name listed on Exhibitor Map (Circ. 500)
- Company name and contact information listed on [www.tehachapi.com](http://www.tehachapi.com)

## BRONZE NETWORKING PACKAGE

CHAMBER MEMBERS \$500 | NON-MEMBERS \$800 | TEN AVAILABLE

### Business Showcase Presence

- One 6' deep x 8' wide exhibit space (includes 6' table, black linen, 2 chairs)
- Business name and contact information listed on Exhibitor Map (Circ. 500)
- Business name and contact information listed on [www.tehachapi.com](http://www.tehachapi.com)
- Weblink to your company's website from [www.tehachapi.com](http://www.tehachapi.com)
- Business name listed in all Advertising

## SILVER NETWORKING PACKAGE

CHAMBER MEMBERS \$1000 | NON-MEMBERS \$1500 | SIX AVAILABLE

### Business Showcase Presence

- One 6' deep x 8' wide exhibit space (includes 6' table, black linen, 2 chairs)
- Business logo and contact information listed on Exhibitor Map (Circ. 500)
- Business logo and contact information listed on [www.tehachapi.com](http://www.tehachapi.com)
- Weblink to your company's website from [www.tehachapi.com](http://www.tehachapi.com)
- Business logo in advertising
- 3' x 4' Sponsor Banner with logo displayed at event
- Inclusion of 200 marketing pieces in take home bag (you provide)

## GOLD NETWORKING PACKAGE

CHAMBER MEMBERS \$2000 | NON-MEMBERS \$2500 | FOUR AVAILABLE

### Business Showcase Presence

- One 6' deep x 8' wide exhibit space (includes 6' table, black linen, 2 chairs)
- Business logo and contact information listed on Exhibitor Map (Circ. 500)
- Business logo and contact information listed on [www.tehachapi.com](http://www.tehachapi.com)
- Weblink to your company's website from [www.tehachapi.com](http://www.tehachapi.com)
- Business logo in all advertising
- 4' x 6' Sponsor Banner with logo displayed at event
- Inclusion of 200 marketing pieces in official take home bag (you provide)
- Business logo on take home bag



For inquiries, contact the Greater Tehachapi Chamber of Commerce at 661-822-4180 or [www.tehachapi.com](http://www.tehachapi.com).



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**RESTAURANT/CATERER PACKAGE**

CHAMBER MEMBERS \$125 | NON-MEMBERS \$250 | EIGHT AVAILABLE

(REFUNDABLE DEPOSIT)

(\$125 REFUNDABLE DEPOSIT)

**Business Showcase Presence**

- One exhibit space (includes 8' table, black linen, 2 chairs)
- Business name on Exhibitor Map (Circ. 500)
- Business name and contact information listed on [www.tehachapi.com](http://www.tehachapi.com)

**Restaurant/Caterer Responsibility**

- Serve sample-sized portions of specialty dish for no less than 300
- Provide all napkins, forks, plates, staffing, etc.
- Clean-up of booth space at end of event
- **Menu must be approved by Chamber prior to event**
- Deposit will be forfeited if exhibitor does not check-in by 3:00 p.m. the day of the event

**TAKE HOME BAG SPONSOR**

CHAMBER MEMBERS \$400 | NON-MEMBERS \$800

**Business Showcase Presence**

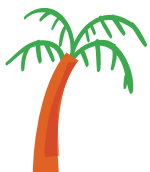
- Your business logo on official take home bag distributed to first 200 attendees
- Inclusion of 200 marketing pieces in official take home bag (you provide)
- Business name and contact information on Exhibitor Map (Circ. 500)
- Business name and contact information listed on [www.tehachapi.com](http://www.tehachapi.com)
- Weblink to your company's website from [www.tehachapi.com](http://www.tehachapi.com)

**TAKE HOME BAG INSERT**

CHAMBER MEMBERS \$75 | NON-MEMBERS \$150

**Business Showcase Presence**

- Inclusion of 200 marketing pieces in official take home bag (you provide)



For inquiries, contact the Greater Tehachapi Chamber of Commerce at 661-822-4180 or [www.tehachapi.com](http://www.tehachapi.com).

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**410 West D St**

**COMPANY INFORMATION**

Company Name \_\_\_\_\_ Contact Name \_\_\_\_\_  
 Street \_\_\_\_\_ Suite \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Telephone ( \_\_\_\_\_ ) \_\_\_\_\_ Fax ( \_\_\_\_\_ ) \_\_\_\_\_ Web Address \_\_\_\_\_  
 Email Address \_\_\_\_\_

**PARTICIPANT OPTIONS**



**Exhibitor Packages**

- Standard Networking Package**  
\$125 - Chamber Members  
\$250 - Non-Members
- Bronze Networking Package**  
\$500 - Chamber Members  
\$800 - Non-Members
- Silver Networking Package**  
\$1000 - Chamber Members  
\$1500 - Non-Members
- Gold Networking Package**  
\$2000 - Chamber Members  
\$2500 - Non-Members

**Branding Opportunities**

- Restaurant/Caterer Package**  
\$125 - Chamber Members (refundable deposit)  
\$250 - Non-Members (\$125 refundable deposit)
- Take Home Bag Sponsor**  
\$400 - Chamber Members  
\$800 - Non-Members
- Take Home Bag Insert**  
\$75 - Chamber Members  
\$150 - Non-Members

**A La Carte items**

(Limited Availability)

- End Cap/  
Corner Booth  
Upgrade - \$40**
- Electricity - \$25**

**PAYMENT INFORMATION**

Check # \_\_\_\_\_ Payable to: GTCC  
 Credit Card     Amex     Mastercard     Visa    Total Amount: \$ \_\_\_\_\_  
 Credit card number \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVC# \_\_\_\_\_  
 Name on credit card \_\_\_\_\_  
 Authorized signature \_\_\_\_\_  
**Address the credit card bill is sent to:**  
 Street \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Mail or fax completed form with payment to:**

Greater Tehachapi  
Chamber of Commerce  
P.O. Box 401  
Tehachapi, CA 93581

**Fax:** 661-822-9036

**E-mail:**  
chamber@tehachapi.com

**Registration Deadline:**  
**August 28, 2019**

**EXHIBITOR/PARTICIPANT TERMS**

**Please read the Terms and Conditions**

The exhibitor agrees that upon acceptance, this application shall be deemed to form a binding contract between the exhibitor and the organizer. The exhibitor agrees to abide by the terms and conditions\* which form an integral part of the contract between the organizer and the exhibitor. The contract is deemed binding when the organizer receives a non-refundable payment.

**PLEASE SIGN**

Name (please print) \_\_\_\_\_ Title \_\_\_\_\_  
 Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_

## **Terms and Conditions**

### **1.) AGREEMENT TO ALL TERMS, CONDITIONS AND RULES.**

Exhibitor/Sponsor ("Exhibitor") agrees to observe and abide by the Terms, Conditions and Rules set forth hereafter and by such additional Terms, Conditions and Rules made by **Greater Tehachapi Chamber of Commerce** ("Management") on notice to Exhibitor from time to time for the efficient or safe operation of the Show. Participation is subject to the approval of Management.

#### **PAYMENT SCHEDULE.**

Payment of 100% of the total tabletop exhibit space fee must accompany the application. An Exhibitor's check returned from the bank for any reason will result in forfeiture of priority in booth assignment and, depending on space availability, may result in denial of participation. There is a \$25 fee on all returned checks. No Exhibitor shall be allowed to install its exhibit unless it is fully paid.

#### **CANCELLATION POLICY.**

No refunds after **August 14, 2019**. Any refund prior to that date will incur a 25% cancellation fee.

### **2.) LIMITATION OF LIABILITY AND INDEMNITY.**

Exhibitor who whereby makes this Agreement in favor of and for the benefit of the TEHACHAPI VALLEY RECREATION AND PARK DISTRICT (TVRPD), and the GREATER TEHACHAPI CHAMBER OF COMMERCE (GTCC), in consideration for TVRPD and GTCC allowing Exhibitor to participate in the 2019 Fall Business Showcase sponsored by the Greater Tehachapi Chamber of Commerce, Exhibitor hereby agrees to indemnify, defend (with counsel reasonably acceptable to TVRPD and GTCC) and hold harmless TVRPD and GTCC, their officers, directors, officials, employees, agents and volunteers from and against all claims, actions, judgments, damages, and costs (including attorney's fees) from injuries or damages arising out of or relating in any way to Exhibitor's participation in the 2019 Fall Business Showcase or any act or omission by Exhibitor irrespective of TVRPD and GTCC's contribution to same, excepting there from injuries or damages caused solely by the acts or omissions of TVRPD and GTCC or any of them.

### **3.) SHOW HOURS AND DATES.**

Exhibitor must adhere to Show's opening and closing times. Booth must remain open and staffed throughout the entire show, from 4 p.m. – 7 p.m. **Set-up time is Wednesday, September 25, 2019 from 11 a.m. – 3 p.m.**

All booths must be set-up by 3 p.m. Even though the official start time is 4 p.m. the doors to the public will be opened at 3:45 p.m. **Exhibitor may forfeit fees and booth can be reassigned if not checked in by 3 p.m.** All exhibits must be open for business during all exhibit hours, and no dismantling or packing up may be started before the official close of the Show.

### **4.) ASSIGNMENT OF EXHIBIT SPACE, EQUIPMENT & POWER.**

Exhibitor space will be assigned by Management. Management reserves the right to modify the floor plan to accommodate space sales or relocate Exhibitors to avoid conflict, as necessary. In all instances, Management reserves the right to determine final placement of the Exhibitor. Exhibitors are prohibited from moving to another booth location or otherwise relocate their assigned space without prior consent from Management. **Any Exhibitor found reassigning booth space will forfeit fees and booth space.** Management reserves the right to terminate this Agreement, close the exhibit and remove the Exhibitor's property if Management determines in its sole discretion that Exhibitor is not eligible to participate in the Show or that Exhibitor's product is not eligible to be displayed in the Show. Each standard tabletop space includes one 6' table, tablecloth and two chairs. All requests for additional items (tables, chairs, etc.) must be made in advance at additional charge. There will be no changes made the day of the show. For those Exhibitors who have purchased power access, you will have one 15-amp circuit. Please bring any necessary power strips and extension cords. One 15-amp circuit is equivalent to one household outlet

### **5.) DISPLAYS AND DECORATIONS.**

Merchandise, signs, decorations or display fixtures shall not be passed, taped, nailed or tacked to walls. No exhibit, merchandise, equipment, trunks, cases or packing materials shall be brought into or out of the Exhibit Space during exhibit hours. No signs, advertising devices or merchandise shall be displayed outside the Exhibit Space or project above or beyond the limits of the assigned Exhibit Space.

### **6.) GIVEAWAYS.**

Exhibitors are encouraged to provide free gifts, giveaways, drawings, etc. If a drawing is desired, participants are responsible for the facilitation of their own drawing. All drawings must be no purchase necessary and free of charge to Show attendees. Management will not, however, be able to announce winners throughout the event itself.

### **7.) DIRECT SELLING.**

Cash or other forms of payment cannot be exchanged. Any exhibitor who is found selling will be asked to leave with no refund of table fee.